

EVERYTHING DiSC®

# MANAGEMENT



## INTRODUCING

## EVERYTHING DiSC® MANAGEMENT

*Everything DiSC® Management* teaches managers how to bring out the best in each employee.

**E**verything DiSC Management is classroom training that uses **online pre-work, engaging facilitation with contemporary video,** and **online follow-up** to create a personalized learning experience.

Using DiSC®, a powerful yet intuitive learning model, participants recognize and understand the styles of the people they manage. The result is managers who adapt their styles to **manage more effectively.**

### EVERYTHING DiSC MANAGEMENT FOCUSES ON:

#### Introduction to Your Management Style

Participants discover how their DiSC styles affect their management styles and priorities and learn how to identify the DiSC styles of the people they manage.

#### Directing and Delegating

Participants learn their strengths and challenges when directing and delegating. And they learn how to adjust their styles to meet the needs of the people they manage.

#### Motivation

Participants discover how their DiSC styles affect the motivation of others. And they learn to adapt to increase others' motivation.

#### Developing Others

Participants learn about their natural styles of developing others. They also discover the development preferences for each DiSC style and how to accommodate each style.

#### Working with Your Manager

Participants learn to modify their approach to meet the needs and preferences of their bosses. They increase their ability to influence and communicate effectively with their managers.

### EXCITING FOLLOW-UP TOOLS

*Everything DiSC Comparison Reports* are follow-up reports that can be created for any two participants to illustrate their similarities and differences. You can even create reports between *Everything DiSC Management* and *Everything DiSC Workplace™* participants. And participants get unlimited access — at no additional charge.



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**Everything DiSC® Management** is the most in-depth, easily customizable DiSC®-based management-training solution available.

## ALL-NEW PROFILE

**In-depth:** Research-validated online assessment with 26-page management-specific profile helps managers understand themselves, their employees, and their boss. The profile may be used on its own or with the companion facilitation; sold separately.

**Easily Customizable:** Online tailoring makes it easy to remove or rearrange pages, customize the title, or print selected sections.

## ALL-NEW FOLLOW-UP

Research-validated 11-page *Everything DiSC Comparison Report* helps to build better relationships and makes training stick.

Works for all *Everything DiSC Application Library* programs, including Management and Workplace, allowing you to create reports for coworkers and for managers and their direct reports.

## USER-FRIENDLY FEATURES

**Total Portability:** Facilitation, video, PowerPoint®, and handouts are delivered on a USB drive\*.

**Online Support:** Access research and resources anytime with our online help feature.

## ALL-NEW FACILITATION

**In-depth:** Six one-hour modules; fully-scripted facilitation with engaging activities and management-focused video.

**Easily Customizable:** Switch out video clips. Modify the PowerPoint, Leader's Guide, and handouts. Add or delete sections to fit any timeframe.

**Engaging Video:** Contemporary video includes a six-minute introduction to management styles, plus 30 segments featuring real-world, management-specific interactions.

### **Everything DiSC Management facilitation includes**

- Leader's Guide in MS Word
- PowerPoint with embedded video
- Stand-alone, menu-driven video
- Participant handouts in MS Word
- Templates and images
- Sample *Everything DiSC Management Profile*
- Resource and research sections
- *Everything DiSC Management Interaction Guides*



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**Minimum Requirements for Everything DiSC® Management**  
Windows XP with PowerPoint 2003: Pentium 4 or AMD Athlon (1.4 GHz or faster); RAM: 1GB  
For additional system requirements see [www.everythingdisc.com/techinfo](http://www.everythingdisc.com/techinfo).  
\*CD version available upon request.

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